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JAPANESE TRADE STUDIES

Special Industry Analysis No. 13

SOYBEANS

Prepared for the
Foreign Economic Administration
by
F. H. Shelledy
a member of the staff of the
United States Tariff Commission

PURL: http://www.legal-tools.org/doc/04bf9d/

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Introduction and summary

Japan is not important as a world producer of soybeans. It is, however, normally the world's principal soybean importer. Its annual production during 1928-39 was only 10 to 14 million bushels. By comparison, the production in the United States was 90 million bushels in 1939 and more than 190 million bushels in 1943 and 1944, the average annual production of soybeans in Manchuria during the thirties was more than 150 million bushels annually.

Prior to the present war Japan took most of the exportable surplus of Manchuria, the principal world exporter of soybeans, as well as substantial quantities from Morea, a country which produces almost twice as many soybeans as does Japan. During the 10 years 1928-37, Japanese imports averaged 26 million bushels annually, approximately double its own production. In 1938 imports increased to 30 million bushels. The value of the imports during 1928-37 averaged over 65 million yen, or about 2.3 percent of the value of all imports into Japan. Exports of soybeans from Japan have been negligible.

Japan's apparent consumption during the period 1928-37 averaged about 38 million bushels or three times production. In 1938 consumption increased to about 43 million bushels, or about 0.6 bushel per capita, which was equal to the per capita consumption in the United States in 1939 but less than one-half that of the United States in 1943 (1.4 bushels).

The production, imports, exports, and apparent consumption (total and per capita) of soybeans in Japan, 1928-39, are shown in table 1.

If an annual per capita consumption of 0.5 bushels of soybeans were to be maintained in Japan in the poster period, there would be required a total supply of about 37 million bushels of soybeans annually, based on the 1940 population level of 73.1 million (or a total of 38.5 million bushels based on an anticipated population of 77 million in 1947). Probably 10 to 14 million bushels could be produced domestically in the short-term period after the war, depending in part on the fertilizer situation. This could leave a balance of from 23 to 27 million bushels to be imported from abroad. Although soybeans are very important to the Japanese as a source of food, the need for soybean imports in the post-war period should

^{1/} on the basis of unit rices of imports in the period 1933-37, imports of 23 million bushel, would have been valued at about 65 million yen, and imports of 27 million bushels at about 77 million yen.

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large part as a substitute for the proteins of most, milk, or eggs. Soybean oil, which is classified as a semioryin, oil, 1/ is adaptable to many uses; in the United States it has for many years been used principally in the manufacture of 1000 products. Doybean cake, the residue after oil is extracted from the coybean, is a valuable cattle. feed, for which purpose it is mostly used in the United States; in Japan, however, the cake is used principally as a fertilizer. the case is worth more, per unit of soybean processes, than the oil.

Production

In Japan soybeans (as a crop) are grown extensively for green manuras well as for the soybeans (as a product). The principal center of production of the boybeans is the island of bokkaide. The output in Japan in 1939 was 14 million bushels, which was higher than in any provide year since 1930. This increase in production, as well as the high 1 vol of imports into Japan in 1938 (30 million bushels, the highest of record), apparently resulted from Japan's increased requir ments for feet, oil, and fortillizer occasioned by the war. The soybeins grown in Japan are better adapted for use as food than those imported from amehuria and for a, consequently the domestic output is used for feed and the imports for processin; for oil and oil cake.2

The value of the production of soybean oil in Japan has studies advanced, increasing from 9 million yen in 1931 to 22 million yen in 1938. In the latter year the value of the soybean oil represented about 30 p recent of the total value of all vegetable oil produced in Japan.2

boybeen cake is by far the most important of the oil caker procued in Japan. Since Japan is on an import basis with respect to fertilizer, the cake is very important in the Japanese comomy. According to official statistics of the Japanese fertilizer industry for 1923-32, the production of fertilizer and fertilizer meterial was valued at 196 million yen, i ports of fertilizers and materials at 128 million yen, and exports at

2/ Dr. W. J. Morse, boybean Digest, January 1945, p. 6. 3/ Japan Yearbook, 1936 and 1940-41. 4/ Japan-Manchoukub Yearbook, 1937, pp. 364-5.

^{1/} According to a recent announcement (Soybean Digest, April 1945), of the large vegetable oil firms has placed on the market a patented nich-grade drying oil made from soybe m oil.

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Imports.

The soybean is the principal oilseed imported into Japan. Up to 1.37 Japanese imports of soybeans averaged 26 million bushels annually, in 1938 they amounted to 30 million bushels. Most of these imports originated in Manchuria. Japanese imports from that country (including Awantung) increased from an average of 18 million bushels during 1928-32 to 25 million bushels in 1938. The only other important source was korea, which supplied about 30 percent of the total Japanese imports of soybeans up to 1933, but only about 20 percent during the period 1934-38 (see table 2).

The value of the imports of soybeans increased from 57 million year in 1933 to 102 million year in 1938. The ratio of the value of Japanese imports of soybeans to the total value of all oilseeds imported was 74 percent for the period 1928-32 and 64 percent for the period 1933-36.

Post-war problems.

Soybeans have been very important in Japan's economy, not only for oil and cake but also for direct use as food. Japan proper is on a deficit basis with respect to both oils and fertilizers. Its imported soybeans have been one of its principal sources of both of these products, while its own soybean crop has been used principally for food. Japan has been unable to devote sufficient land to soybeans to produce its requirements for oil and cake. Any increase in the area devoted to soybeans would reduce the area devoted to other essential crops unless it occurred on land previously uncultivated, say in Hokkaido, or on land formerly devoted to purposes for which the need no longer existed, because of changed conditions (possible examples might be the production of mulberry leaves for silk production, or vegetable seeds, flower seeds, or lily bulbs for export). Actually there appears to be little chance of any substantial increase in soybean production in Japan; if Japan is to have sufficient soybeans to supply its needs, it will have to continue to import most of them; and its most readily available source of imports vill undoubtedly continue to be Manchuria and, to a lesser extent, Korea. If Japan should be able to increase its imports of other oilseeds, or of oils and fertilizers, however, its needs for soybeans would be correspondingly reduced.

(See also the studies in this series entitled "Fats, Oils, and Oiltearing Materials," "Potash," "Phosphate Rock," and "Nitrogen.")

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The prosphate rock obtained from Kita Daito Jima is not a phosphorite ore, but an iron and aluminum phosphote. This are carnot be used to produce superphosphate, but is used for the production of phosphorus, ferrophosphorus, and a fertilizer material called "Rinson Alumina," which is essentially aluminum phosphote.

Phosphate rock is consumed in Japan principally for the manufacture of superphosphate fertilizers. Smaller numbrities are used in the production of phosphorus, ferrophosphorus, and ammonium and aluminum phosphates. Only production data for the output of superphosphorus and of phosphorus in Japan are available. (See table 3.)

Table 3.- Japan proper and Karafuto: Froduction of superphospartes and phosphorus, 1928-38

	: Su	perphospi	ntes			Phospho				Total
Year	Produc		: Calculated :consumption				: Calculated: calculated : consumption: consumption			
1	Quantity	Value	: of : phosphate : rock 1	: Quantity :	:	Value		phosphate rock 2/		hosphate rock 3
815	: Metric :	1.000 ver	illetric tons	: Metric	:1	,000 ye	n:	Metric tons	: ie	tric ion
	: tons :		- 24	tons	:		:		:	
	: 11:		1.00	:	:		:		:	Inc. nor
1928	-: 769,452:	-	: 653,038		:		:	D # 10	:	655,038
.929		34,697	639, 986			518	:	3,599	:	643,58
.930	Company of the Compan		569,169	: 426		424	•	3,110	:	57.,27
931		26,133	574,463	: 478		368	•	3,489	:	577,952
1932	-: 991,027:	27,366	654,070	: 469	:	405		3,424		657,502
Average			(S) (S) 1411				:			1.7 C. 107
1978-32	Companies of the Companies with the	20 200	618,147	7 2/7	÷	891	÷	9,811	-	705,75
	-n,172,637:		773,940			1,172	:	9,069	:	726,40
	-1,086,840:		: 717,314 : 867,555	ALCOHOLD TO THE REAL PROPERTY AND ADDRESS.		1,318	:	11,306	:	675,86
	-: 3,314,477:		933,284	1,622	:	1,379	:	11,841	:	915,125
	-1,414,067:		: 1,035,495	: 1,454	:	1,432		10,614	. 1	,045,10
Average	-:1,566,932:	27,613	1 1,000,1410		÷	- 14.10	÷		-	,,.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
1533-37		12.136	865,518	: 1,443		1,238	:	10,533		875,050
	-:1,258,262:		: 830,453	: 1,139	:	1,428	-:	6,315	:	530,768
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	7,700	, ,,,,,,	:	:				:	

^{1/} Calculated on the basis of 0.66 metric tons of phosphate rock (containing 75 percent tricalcium phosphate) required to produce 1 metric ton of superphosphates.

2/ Colculated on the basis of 7.3 metric tons of phosphate rock (containing percent tricalcium phosphate) required to produce 1 et.PURL http://www.degal-tools.org/doc/04bf9d/3/ Does not include small accounts consumed in making other phosphate products.

3/ Does not include small amounts consumed in making other phosphate products. (See Description and uses.)

Source: Kojo Tokei Hyo, 1937, pages 553, 863; 1930, pages 873, 911.

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Japanese production of superphosphates, which consumed about 87 percent of the imports of phosphate rock during the 5-year period 1933-37, increased from 870,000 metric tons valued at 26 million yen in 1931 to 1,569,000 metric tons valued at 59 million yen in 1937. In 1938 the production declined in quantity to 1,258,000 metric tons, but increased in value to 62 million yen. Although there was a considerable increase in exports of superphosphates (amounting to roughly 90,000 metric tons a year) during the 5 years 1933-37 compared to the previous 5 years, production for the Japanese comestic market increased about one-third during these same periods.

Production of superphosphates reportedly was carried on in 15 prefectures during 1938. The prefectures of Tokyo, with a production of 259,000 tons, Hyogo, with 253,000 tons, and Osaka, with 205,000 tons, accounted for about 57 percent of the total production. There were 37 factories producing superphosphates during 1938. Approximately 55 percent of the superphosphate production is consumed as such and the balance of 45 percent is consumed in mixed fertilizers. The amount of double or triple superphosphate produced is not known, but it is probably between 1 and 2 percent of total production of superphosphates.

Imports.

Production in Japan of phosphorus, which consumed only 1 percent of phosphate rock imports during the 5 years 1932-37, increased from 426 metric tons valued at 424,000 yen in 1930 to 1,622 metric tons valued at 1.38 million yen in 1936. Japanese phosphorus production declined after 1936 to 1,454 metric tons in 1937 and to 1,139 metric tons in 1938. Apparently most of the Japanese production of phosphorus was consumed in the manufacture of matches. The extensive use of phosphorus as a military agent has not been reported.

About 12 percent of Japanese imports of phosphate rock during 1933-37, or between 115,000 to 120,000 metric tons, were consumed in the manufacture of products other than superphosphates and phosphorus.

Import statistics of phosphate rock contained in the official Monthly and Annual Returns of Foreign Trade of Japan are somewhat lower than those obtained from the Phosphate Rock Ex.ort Association. Japanese official import statistics showed an average of 86,365 metric tons, valued at 2.1 million yen, from the Mandated Islands during the 5-year period 1933-37 as compared to 92,716 metric tons from the Association's figures for the same years (see table 4). Imports of phosphate rock into Japan from foreign sources as given in official trade returns averaged 514,823 metric tons annually, valued at 11.15 million yen, during the PERICAMENTAL MARKETAL HOLD CONTROL OF STATES ASSOCIATION'S STATISTICS OF 551,591 and 835,445 metric tons respectively during the same periods. The statistics of the Phosphate Rock Export Association's statistics of reliable than the official Japanese returns. The three principal foreign sources in the decade preceding the present war were the United States, Egypt, and the Straits Settlements (see table 5).

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Imports of phosphate rock into Japan are largely (probably 90 percent or more) for agricultural purposes. The 40-percent increase in imports during 1933-37 over the previous 5 years was principally due to larger consumption of superphosphates in Japan proper and to increased exports of superphosphates to Korea and Formosa.

There have been no imports of superphosphates into Japan proper for many years. These imports, which were substantial in earlier years, censed in 1913.

Table 4.- Phosphate rock: Imports into Japan proper from the Mandated Islands, 1928-39, with averages 1928-32 and 1933-37

Year	Saipan	:	Rota :	Fais	:	Peleli	u.	Angaur	Tokobe	墨	Total
		-			÷	18612	÷	Mrs.		-	A 40 10
28:	-	:	22.3	1	13	THE .		68,546:		1	68,54
929:	_			-	:	1 3 5 6		,63,638:		13	63,6
30					:	1		57,488:		8	57,4
31:	A VE		453			186		45,400:			45,4
32				133		591		55,219:		ME	
Average 1928-32:					-		÷	58,058:		100	55,2
33		÷		_	-		÷			÷	58,0
34	3		- :	人唯一	:	-	•	73,253:		1	73,25
35				4	:	-	•	64,807:		•	64,80
36		•	- :	- No.		. ,		78,112:	and the second		83,64
37	-		:			22,148		89,226:		:	111,31
	-	:	9,824:			28,006		91,259:		:	130,49
Average 1933-37:		:_	1,965:			11,138			281	:	, 92,71
38:	5,542	:	49,714:1	4,222	:	28,566	:	104,186:	2,810	:2	205,78
39:	20,679	: .	43,539:4	3,821	:4	26,303	39	143,420:	4,269		282,03

1/ Source of data--Hiryo Nenkan 1940, page (statistical) 58. 2/ Includes 747 metric tons imported from Grimes Island.

Source: Phosphate Rock Export Association, London and New York.

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Table 5.- Phosphate rock: Imports into Japan proper from foreign sources (excludes the Mandated Islands), by principal countries, 1928-39, with sverages 1928-32 and 1933-37

		(In	metric t	ons)			
Year	United States	Egypt :	Straits : Settle- : ments :	Society :	Gilbert and Ellice Is.	: Other 1:	Total
1928:	177,332:	112,496:	117,863:	55,019:		20,339	483,04
1929:						39,912 :	607,000
1930:				PER 12 CONTROL OF THE		31,313 :	628,069
1931: 1932:						14,672	593,08
Av. 1928-32:					THE RESERVE ASSESSMENT OF THE PERSON NAMED IN	32,466	551,50
1933:	157,279:	283,621:	96,525:	the same of the same of	36,476	93,215	712,82
1934:			107,278:			16,562	748,35
1935:						25,750 :	799,178
1936: 1937:						27,109 :	1,009,87
Av. 1933-37:						47,475	835,44
1938:	177,462:	179,440:	99,624:	72,847:	31,140	20,016 :	580,529
1939:	225,967:	230,450:	136,723:	146,710:	49,632	25,300 :	814,782
1/ Profession 11	1			1			

1/ Principally Morocco and Tunisia.

Source: Phosphate Rock Export Association, London and New York.

Exports.

Exports of phosphate rock from Japan proper are not reported in official statistics. There may have been small reexports of phosphate rock to Korea and Formosa for the manufacture of superphosphates but official statistics of Japan, Korea, and Formosa do not indicate any. There were, however, fairly large quantities of superphosphate exported to Korea, Formosa, and other countries (see table 6).

The elimination of exports of superphosphate from Japan would reduce requirements for phosphate rock imports by 10-15 percent based on the supply situation existing in the period 1933-37.

Table 7.- Superphosphates: Consumpt on in Japan proper 1930-38

Year	Superphosphates	: Phosphate rock ! aquivalent of : superphosphates : consumption 1
	ave of the same	
1930:	922,064	: 608,562
1931:	808,109	: 533,352
1932:	960,497	: 633,928
Average :		1
1930-32	- 174	: 591,947
1933:	1,009,722	: 666,417
1934 '		: 663,029
1935		: 759,628
1936		: 819,984
1937		: 910,757 ()
1933-37		763,963
1938	1,036,768	: 684,280
1939	.,050,400	

2/ Calculated on the basis of 0.66 tor. of phosphate rock per 1 ton of superphosphates.

Source: Keizni Nenkan 1941, page 174.

Government control.

The distribution and prices of superphospante fertilizers and of other commercial fertilizers is controlled by the Japanese Government. The original law, which provided for allocation of fertilizers to farmers through prefectures, tooms, trade associations, and cooperatives was unsatisfactory and the responsibility of fixing fertilizer quotas and prices was transferred to semicovaramental controlled companies, the capital of which was equally subscribed by the Jovernment and private industry, under the Japanese Fertilizer Administrative Law of April 5, 1970. The distribution and observance of fixed prices for superphosphates is under the control of the Superphosphate of Lime Distribution Company. The established price of superphosphate during 1939 RURE http://www.legal.tobs.org/doc/04bf9d/2.4b yen per 7½ kwan (57 to 70½ cents per 62 pounds.) In order to E int in its low-price policy, the Japanese Government subsidized the manufacture of superphosphate to the extent of 4.40 yen per metric for during 1940.

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In January 1939, it was reported that a Phospha to Rock Distribution Control Company would be formed, which would have mo appolistic control over phosphate rock imports and would centrol the distribution to the various manufacturers of superphosphate and of other products from phosphate are. The purpose of this company was to ensure smooth distribution and fair prices for phosphate rock. Subsequent information concerning this company is not available. Actually the Japanese Department of Finance controlled imports of phosphate rock by the issuance of exchange import licenses.

Wartime policy.

Prior to entering the war, Japan controlled sources of production of phosphate rock in Asia and the Pacific Islands, which were capable of producing 400,000-450,000 metric tons of ore unually. During 1942 the Japanese captured the Netherlands Indies, with a yearly phosphate rock production capacity of 30,000-50,000 metric tons, and Christmas Island, with a annual capacity of about 150,000 tons. This capacity and the production in French Indochine of about 35,000 tons annually, Chinese production in King at Province of about 8,000-10,000 tons, and deposits in Koren, Formosa and Manchuria of unknown size increased supplies of phosphate rock available to between 575,000 and 675,000 tons, or about 60-70 percent of pre-war quirements.

As alied Forces have since occupied or cut off from Japan most of the Puckic Islands, now only the Metherlands Indies, Christmas Island, the Lockhoos or Lockhoo Islands, and deposits on the mainland of China, with a total enpacity of from 325,000 to 375,000 tons, are controlled by the Japanese. Transportation from all of these remaining sources to Japan proper, if available, is, of course, extremely hazardous.

Japan, even during the time of its most extensive conquest, only controlled productive capacity for 60-70 percent of its normal prospecte rock requirements and is now reduced to less than 35 percent of requirements. Thus even if the Japanese had large stocks of phosphate rock on hand before entering the war, it is highly probable that they are now completely exhausted.

Post-wer problems.

Jepun's post-war position relative to phosphy to rock will be dependent on the economic policy adopted toward that nation. If the Japanese are only allowed to produce products from phosphyte rock for their home consumption and the same quantities of helf-supplied phosphyte this //www.legal-tools.org/doc/04bf9d/ are available as in the pre-war period, bout 765,000 metric tons of phosphyte ore (based on a 75-percent content of tricalcium phosphate) will be required for the production of superphosphate fertilizers, about 5,000 tons for the production of phosphorus to be used in the manufacture of matches, and about 100,000 metric tons for the production of siscellaneous fertilizer

^{1/} Coren and Mauru Islands, it is obtained by the Japanese, are not considered in this entire to a their conductive expects as not utilised to any great extent because of their positivity to comb to per tions in the Pacific.

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products, ferrophosphorus, and the various phosphates. All of this phosphate ore will have to be imported by Japan, unless, which is unlikely, it is allowed to retain the phosphate-producing islands of Kita Daito Jima and Rasa in the Loochoos or Loochoo Islands.

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If Japan is allowed to export superphosphates, matches, and other phosphate products in pre-war quantities, a total of approximately 1 million tons of phosphate rock will nave to be permitted to be imported. Also, if the Japanese merchant marine is destroyed or confiscated or other action taken, so that pre-war quantities of fish scrap and other waste phosphatic materials, which formerly supplied about 36 percent of the phospharus-containing fertilizers consumed in Japan, are not available, additional quantities of phosphate rock will need to be imported to supply this deficiency. Because the amounts of phosphate rock used in making products other than fertilizers is, relatively, so small, it would be impractical to control the uses made of phosphate rock within Japan for such purposes by controlling imports.

The Japanese superphosphate industry is the second largest consumer of sulfuric acid in that country, the ammonium sulfate fertilizer producers being first. Production of superphosphate in Japan requires roughly 1 ton of 50° Baume sulfuric per ton of phosphate rock. Thus consumption of sulfuric acid of 50° Baume strength averaged 600,000,650,000 metric tons during the 5 years 1728-32 and 350,000-900,000 metric tons during the period 1933-37. During the latter 5-year period production of superphosphates used about 30 percent of the total Japanese output of sulfuric acid. Any reduction in the sulfuric acid production capacity in Japan proper would seriously affect their output of both fertilizer materials, ammonium sulfate, and superphosphates.

(See also the studies in this series entitled "Nitrogen," and Potash.")